

- (b) Explain in detail the need and functions of ECGC in international trade operations.

7. Describe the schemes of EXIM BANK which help exporters.

**UNIT - IV**

8. What are special economic zones ? Highlight their role in improving exports.
9. What is an EOU ? How does it aid in exports and discuss the procedure for setting up such EOU's.

Roll No. ....

**56087**

**MBA 2 Year 4th Semester (NS)  
(Re-appear) Examination-  
December, 2016**

**INTERNATIONAL LOGISTICS**

**Paper : MBA-419**

**Time : 3 hours**

**Max. Marks : 80**

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard will be entertained after the examination.

**Note :** Section A is **compulsory**. Attempt any **four** questions from Section B selecting at least **one** questions from each unit. All questions carry equal marks.

**SECTION - A**

1. (a) "India has adequate institutional infrastructure available for exports". Justify.
- (b) Explain the benefits of undertaking export orders under Letter of Credit.

- (c) Differentiate between packaging and packing.
- (d) Discuss the need and objectives of logistics management.
- (e) Explain the factors influencing transportation.
- (f) What are the services offered by third party logistics provider ?
- (g) Explain the types of cargos with its purpose.
- (h) What is the difference between SEZ and EOU ?

**SECTION - B**

**UNIT - I**

- 2. (a) What do you consider as the macro forces impacting the development of world trade ? Show by examples how they are changing the nature of international business.
- (b) How can an export organization be created ? Discuss the registration regulations and licensing requirements.

- 3. (a) Explain the nature, significance, objectives and components of International logistics management.
- (b) Based on what factors will you select a product for exports ?

**UNIT - II**

- 4. Enlist the institutions in India which are financing export. Discuss in detail the role of these institutions for financing exports.
- 5. (a) Discuss the role of forwarding and clearing agents.
- (b) Discuss the role and benefits of pre-shipment finance.
- (c) What is post-shipment finance ? Explain its various methods and discuss the procedure of export under deferred payments.

**UNIT - III**

- 6. (a) Explain the risks covered and not covered under credit risk insurance.