

7. If you had to choose between adventure learning and action learning for developing an effective team, which would you choose? Defend your choice.

**Unit-IV**

8. What are the principles, criteria and approaches of evaluation? Discuss.
9. Write a detailed note on knowledge workers and knowledge management.

<http://haryanapapers.com>

Whatsapp @ 9300930012

Your old paper & get 10/-

पुराने पेपर्स भेजे और 10 रुपये पायें,

Paytm or Google Pay से

Roll No. ....

**56045**

**M.B.A. 2 Yr. 3rd Sem. (N.S.)  
Batch 2011-2013**

**Examination- December, 2016**

**Training & Development**

**Paper-MBA-306**

**Time : 3 hours**

**Max. Marks : 80**

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard will be entertained after the examination.

**Note :** There are two sections. Section-A consist of eight short answer type questions which is **compulsory**. Section-B consists of eight questions (two questions from each unit). You are to attempt **four** questions selecting **one** from each unit. All questions carry equal marks.

**Section-A**

1. Describe the following :

- (a) Training & Development
- (b) ISD (International System Design)
- (c) Learning styles
- (d) Syndicates
- (e) Social learning theory
- (f) Brain storming
- (g) Training effectiveness
- (h) Cross cultural training.

**Section-B**

**Unit-I**

2. Describe the forces affecting the workplace and learning. How can training help companies deal with these forces ?

56045-2150-(P-4)(Q-9)(16) (2)

3. If you had to conduct a needs assessment for a new job at a new plant, describe the method you would use.

**Unit-II**

4. What value would it be to know that you were going to be training a class of persons between the ages of 20 and 35 ? Would it influence the approach you would take ? How ?

5. Describe process of learning in training programme. Also explain various learning styles.

**Unit-III**

6. Write short notes on the following :

- (a) In basket exercise
- (b) Mind mapping

56045-2150-(P-4)(Q-9)(16) (3)

[ Turn Over