

Roll No.

56045

**MBA 2 Yr. 3rd Sem. (N. S.) Batch 2011-13
Examination, December, 2012**

TRAINING & DEVELOPMENT

Paper : MBA-306

Time : Three hours]

[Maximum Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.

Note : Section-A contains *eight* short answer type questions of *two* marks each and is *compulsory*. Section-B attempt four questions, selecting *one* question from each Unit. All questions carry equal marks.

SECTION - A

1. Answer the following questions :

- (a) Define training and development.
- (b) Competency mapping.

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- (c) Training climate
- (d) Personal factors influencing learning process.
- (e) Simulation method of training.
- (f) Limitations of class room training.
- (g) Importance of Training evaluation.
- (h) Assessment centre.

SECTION – B

UNIT – I

2. Explain the concept and Rationale of Training. Why is training strategically important for an organization ?
3. What is Training Need Analysis. How do we identify the Training needs of an organization ?

UNIT – II

4. What is learning. Discuss the importance of learning in Training. Explain various learning styles.
5. Explain the importance of a good Training Design. Discuss its features in detail.

UNIT – III

6. Discuss the importance of Role playing method of training. Enlist various types of Role plays used in the organizations.
7. Write notes on :
 - (1) Laboratory Training
 - (2) Brain storming.

UNIT – IV

8. Discuss the emerging trends in Training & Development in the modern age organizations.
 9. What are the principles of evaluation of Training ? Discuss Kirkpatrick's four levels of training evaluation in detail.
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