

Roll No. ....

**12029**

**MBA 2nd Semester (Open Elective)  
Re-Appear Examination – October, 2020**

**(Common With 12130)**

**FUNDAMENTALS OF MANAGEMENT**

**Paper : 16IMSO1**

*Time : 1.45 hours ]*

*[ Maximum Marks : 80*

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*Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.*

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**Note :** Attempt any *three* questions. All questions carry equal marks.

1. Briefly explain the following :
  - (a) Explain the need for management.
  - (b) Define decentralization.
  - (c) Define the term motivation.
  - (d) Describe the roles of manager.
  - (e) What do you mean by feed-forward control ?
  - (f) Explain delegation of authority.
  - (g) What are the skills of leaders ?
  - (h) What are the requirements of effective controlling ?

2. What do you mean by the levels of management?  
Explain the different levels of management with their function.
3. Give a detailed account of the evolution of management thoughts from early times to modern times.
4. "Planning is to determine tomorrow's work today"  
Explain.
5. What do you mean by organizational structure ?  
Discuss in detail the various types of organization structures.
6. What is the relevance of motivation in managing organizations ? Give a detailed note on the content and process theories of motivation.
7. Write an explanatory note on leadership and its styles.
8. Define controlling. What are the various techniques of controlling ?
9. Write short notes on following :
  - (a) Process to evaluate the social performance of business.
  - (b) Effectiveness of control system.