

Roll No. ....

**12029**

**MBA 2nd Semester (Open Elective Courses)  
Examination – May, 2023**

**FUNDAMENTALS OF MANAGEMENT (OPEN ELECTIVE  
COURSES)**

**Paper : 16IMSO1**

**Time : Three hours ]**

**[ Maximum Marks : 80**

*Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.*

**Note :** All questions of Section-A are **compulsory**. Attempt any four questions from Section-B selecting at least **one** question from each unit.

**SECTION – A**

1. Describe the following :
  - (a) Characteristics of Management
  - (b) Social responsibility of Managers
  - (c) Advantages of Planning
  - (d) Delegation of Authority
  - (e) Laissez-faire Free Rein Leadership

- (f) Process of Motivation
- (g) Control Process
- (h) Business ethics

**SECTION – B**

**UNIT – I**

2. "Management is the art of getting things done through and with people in formally organised groups." Explain.
3. Write a note on the evolution of management thought. What are the recent trends in management thoughts ?

**UNIT – II**

4. / "Managerial planning seeks to achieve a coordinated structure of operations". Comment.
5. What is meant by decentralization of authority ? Distinguish between delegation and decentralization of authority. How would you decide the degree of decentralization ?

**UNIT – III**

6. "Effective leadership is a function of three factors: the leader, the led, and the situation". Discuss.
7. What can the management do to satisfy the various level needs of workers as shown in Maslow's model ?

## UNIT – IV

8. Define control. Discuss the importance of control in a modern organisation.
  9. What is meant by social responsibility of business ?  
How can a modern business discharge its social responsibility ?
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