

12601

M.B.A. 2nd Year 1st Semester (CBCS)

2019-20 New Scheme

Examination, November-2023

MANAGEMENT CONCEPTS AND  
ORGANIZATIONAL BEHAVIOUR

Paper-19IMG21C1

*Time allowed : 3 hours] [Maximum marks : 80*

*Note: All questions of Section-A are compulsory. Attempt four questions from Section-B selecting at least one question from each unit. All questions carry equal marks.*

**Section-A**

1. Write short note on the following:  $8 \times 2 = 16$
- (a) Management by objectives
  - (b) Esteem needs
  - (c) Formal groups
  - (d) OB is not restricted to Human Behavior alone
  - (e) Core competencies
  - (f) Leaders are born not made
  - (g) Biological determinants of personality
  - (h) Change leads to development

**Section-B**

**Unit-I**

2. "Management is the art of getting things done through other people". Explain the importance of management in the light of this statement.

12601-P-2-Q-9 (23)

[P. T. O.]

12601

( 2 )

12601

3. What is meant by emotional intelligence in the work place? How is it used in the work place?

**Unit-II**

4. What are the various 'Motives for Work'? "Financial and Non-Financial incentives are required to motivate the workers for harder work just as right and left feet both are essential for walking". Explain this statement.
5. Why there is a need for leadership? Explain the positive and negative leadership styles.

**Unit-III**

6. What is organizational behaviour? Illustrate the process of organizational behavior.
7. Explain the factors liable to misperception. How does development of perceptual skill possible?

**Unit-IV**

8. "Change is the law of nature". Explain this statement and show why organizations bring changes in their operations? <https://www.mdustudy.com>
9. How is organizational culture created and sustained?

