

7. Distinguish between intrapersonal and interpersonal conflicts. How does it deteriorate team work in the organization ?

Unit-IV

8. A well-established unit manufacturing readymade garments plans to introduce new machines and new methods of production. The workers in the factory numbering one hundred and fifty one are fearful of the change and are resisting it in many ways. How will you advise the management to tackle the problem ?
9. Define organizational culture and identify its core characteristics that work in Organisations.

Roll No.

56003

**MBA 2Yr. 1st Semester (Old)
Batch 2011-12 (Re-appear)
Examination-December, 2016**

ORGANIZATIONAL BEHAVIOUR

Paper : MBA-103

Time : 3 hours

Max. Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard will be entertained after the examination.

Note: This paper consists of two sections (Section A and B). Section A is **compulsory** and carrying questions of two marks each and Section B consists of eight questions. The students shall be required to attempt **four** questions from section B selecting at least **one** question

from each unit. All questions shall carry equal marks.

Section-A

1. (a) Define the role of conflict in Organisation.
- (b) What do you understand by 'Motivation' ?
- (c) What is change ?
- (d) Define the concept of Group Dynamics.
- (e) What do you mean by Negotiation on Workplace ?
- (f) What are managerial implications of perception in business organisation ?
- (g) Describe the key elements of organization Structure.
- (h) "Team Building is necessary to an organization". Define it.

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Section-B
Unit-I

2. Provide in brief the meaning and importance of study of Organizational Behaviour. What kind of Organizational Behaviour challenges does a manager come across while managing people in Global Economy ?
3. Explain the foundations and importance of Organisational Behaviour in managing people in Organisation.

Unit-II

4. Define the personality. Critically examine the Freudian stage of personality development.
5. Being a responsible manager, suggest an action plan to minimize stress caused by lack of skills.

Unit-III

6. 'Success of any decision taken depends upon the person who takes it'. Critically comment.

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[Turn Over