

Roll No.

57041
B.B.A. 5th Semester (N.S.)
Examination-December, 2015
Purchasing and Material Management
Paper-BBA-501

Time : 3 hours

Max. Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard will be entertained after the examination.

Note : Question No. 1 Section-A is **compulsory**.

From Section-B, attempt **four** questions **one** question from each unit. All questions carry equal marks.

Section-A

1. (a) What is an indent ? What information does it provide ?

(b) Right quality

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[Turn Over

- (c) Vender rating
- (d) Tender
- (e) Standardization
- (f) Materials control
- (g) Codification
- (h) Scrap materials

Section-B

Unit-I

- 2. Discuss the importance and objectives of purchasing. How can it help in reducing materials cost ?
- 3. Write notes on the following :
 - (a) Right quantity
 - (b) Right price

Unit-II

- 4. Discuss the advantages and methods of evaluating suppliers' efficiency.

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- 5. Explain the stages of purchase procedure.

Unit-III

- 6. Discuss the importance and functions of materials management.
- 7. Why should a company apply value analysis? How can a scooter manufacturing company reduce the cost of extra type using value analysis ? <http://www.HaryanaPapers.com>

Unit-IV

- 8. Distinguish between stores management and purchase management. How can the inventories of spare parts be controlled ?
- 9. Explain the characteristics of a good stores layout. Which factors affect it ?

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