

Roll No.

57041

BBA 5th Semester (N.S.)

Examination–December, 2013

Purchasing and Material Mgt.

Paper-bba-501

Time : 3 hours

Max. Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard will be entertained after the examination.

Note : Attempt **Five** questions in all. Question **No. 1 (Section-A)** is **compulsory**. From **Section-B**, attempt **Four** questions (**one** question from each unit). All questions carry equal marks.

Section-A

1. (a) Highlight the role of purchasing in an organisation.
- (b) Discuss the relationship of purchasing with production management.
- (c) What should be the qualities of a good vendor ?

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- (d) What are the advantages of negotiation ?
- (e) What purpose does materials information system serve ?
- (f) Differentiate between value analysis and value engineering.
- (g) Which are the determinants of stores layout ? <http://www.HaryanaPapers.com>
- (h) How can inventory of spare parts be controlled ?

Section-B

Unit-I

2. Discuss the objectives of purchasing. Explain the organisation of purchase management in a single plant situation.
3. Briefly discuss the 5 R's of purchasing. How do they help the purchase manager ?

Unit-II

4. How is material quality determined ? Which factors affect it ?
5. Which factors affect the make or buy decisions ? In what types of production situation are these decisions very crucial ?

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Unit-III

6. Discuss the importance and objectives of materials management. Should it be recognised as a profit centre ?
7. Elaborate the advantages and procedure of value analysis. Give some real life examples of value analysis.

Unit-IV

8. Which stock records are maintained by stores management ? Explain with the help of an example, LIFO and FIFO methods of stores accounting.
9. Write Notes on:
 - (a) Disposal of scrap, surplus and obsolete materials.
 - (b) Materials logistics.

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