

Roll No.

57545

**BBA 5th Semester (New Scheme)
Examination – December, 2022**

**PRESENTATION SKILLS & PERSONALITY
DEVELOPMENT**

Paper : BBAN-505

Time : Three Hours]

[Maximum Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.

Note : Section-A contains *eight* short answer type questions of 2 marks each and is *compulsory*. Section-B attempt *four* questions in all, selecting *one* question from each Unit. All questions carry equal marks.

SECTION – A

1. Describe the following terms :

(a) Presentation notes

(b) Humorous presentation

(c) Simulation

(d) Workshop

(e) Introvert

(f) Social determinants

(g) Self awareness

(h) Time management

SECTION – B

UNIT – I

2. Discuss the process of selecting a research topic. How presentation topic can create excitement and can evoke emotional appeal ?
3. What is unplanned presentation ? How does a presenter analyze audience and location of presentation ?

UNIT – II

4. Explain different outcomes of a presentation. How presentation facilitates decision making ?

5. Write short notes :

- (a) Brainstorming
- (b) Seminar

UNIT – III

- 6. Explain the concept of personality syndrome. How can we mould the personality pattern ?
- 7. Explain the effect of emotional and family determinants on the personality of presenter.

UNIT – IV

- 8. Explain different methods for personality development. Discuss problem solving skills is an important aspect of personality development.
- 9. How do dressing sense and personal hygiene effect the grooming of the presenter ? Why grooming is an important and continuous process ?