

Roll No.

57545

**BBA 5th Semester (N. S.) 2014-17
Examination – November, 2019**

**PRESENTATION SKILLS & PERSONALITY
DEVELOPMENT**

Paper : BBAN- 505

Time : Three hours]

[Maximum Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.

***Note : All questions of Section 'A' are compulsory.
Attempt any four questions from Section 'B',
selecting at least one question from each Unit.***

SECTION – A

1. Write short note on the following :

- (i) Perception of Personality
- (ii) Competency Mapping

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(iii) Objectives of presentation

(iv) Group discussion

(v) Personality patterns

(vi) Physical intellectuals

(vii) Motivation and attention

(viii) Personality grooming

SECTION – B

UNIT – I

2. What are the important aspects to be considered while planning for your presentation ? How is it important to have good presentation skills ?
3. Differentiate the planned and unplanned presentation. How unplanned presentation can be made effective ?

UNIT – II

4. Discuss the different methods of presentation with suitable examples.
5. What is the difference between presentation that facilitate decision making and presentation that add value to the content ? Which should be preferred ?

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UNIT – III

6. Explain Extroverts, Introverts, Ambiverts with example.
7. Define personality determinants. Discuss the factors affecting personality determinants.

UNIT – IV

8. Narrate the five Pillars of Personality Development.
9. Write note on :
 - (a) dress sense
 - (b) etiquettes and body language

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