

**BBA 5th Semester (N.S.) (Re-appear)
Examination, May-2023**

**PRESENTATION SKILLS AND PERSONALITY
DEVELOPMENT**

Paper-BBAN-505

Time allowed : 3 hours [Maximum marks : 80]

Note : All questions of Section-A are compulsory. Attempt any four questions from Section-B, selecting at least one question from each unit.

Section-A

1. Explain the following :
 - (a) Importance of names and nicknames
 - (b) Healthy Personalities
 - (c) Persuasive Presentation
 - (d) Dressing Sense
 - (e) Presentation notes
 - (f) Persistence and change in Personality
 - (g) Presenter's Effectiveness
 - (h) Family Determinants of Personality

Section-B

Unit-I

2. What is Personality ? State the principles and also the tips for making the presentation effective.

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3. Describe the structure of an effective presentation, the presentation notes and session plans.

Unit-II

4. How can a presentation offer a solution and facilitate decision making ? Explain with examples.
5. What is the process of delivering presentation ? Explain the role of presenter effectiveness in detail.

Unit-III

6. What do you mean by aspirations and achievements and their impact on personality development.
7. Write short notes on following :
 - (a) Symbols of Self
 - (b) Personality Syndrome

Unit-IV

8. Write a detailed note on Time Management.
9. Public speaking is an Art. Do you think it is right ? Give reasons for your answer.