

Roll No. ....

**UNIT-IV**

8. What is Pay ? Discuss the process of establishing a pay plan. [16]
9. Define Performance Appraisal. What are its objectives ? Explain the process of establishing PMS. [16]

**57532**

**B.B.A. 4th Semester  
(N.S.) 2014-2017**

**Examination- May, 2017**

**Human Resource Management**

**Paper-BBAN-402**

**Time : 3 hours**

**Max. Marks : 80**

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard will be entertained after the examination.

**Note :** Section-A contains eight short answer type questions of two marks each and is **compulsory**. From, Section-B, attempt four questions, selecting **one** from each unit. All questions carry equal marks.

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**SECTION-A**

1. Conceptualize the following terms : [16]
- (a) KPO
  - (b) Administrative function
  - (c) Right sizing
  - (d) Application blank
  - (e) Career planning
  - (f) Role play
  - (g) Work environment
  - (h) Competency

**SECTION-B**

**UNIT-I**

2. Explain the nature and scope of HRM. What is its importance in Global environment ? [16]

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3. What is HR outsourcing ? Why organizations go for outsourcing ? Explain with examples. [16]

**UNIT-II**

4. Define Human Resource Planning. What are its objectives ? Discuss various obstacles in its implementation. [16]
5. What is Recruitment ? Explain various sources of recruitment and their relative merits. [16]

**UNIT-III**

6. What is training need analysis ? Explain the process in detail and its importance. [16]
7. Define Executive development. Discuss the important techniques of executive development. [16]

57532-3600-(P-4)(Q-9)(17) (3)

[ Turn Over