

Roll No. ....

**57015**

**B.B.A. 2nd Semester**

**(N.S.) 2011-12**

**Examination-May, 2013**

**Organisational Behaviour**

**Paper-Bba-205**

**Time : 3 hours**

**Max. Marks : 80**

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard will be entertained after the examination.

**Note :** The question paper is divided in **two** sections. Section-A comprises **eight** short answer type questions which are **compulsory** and carry two marks each. Answer to these questions should not exceed 50 words. Section-B comprises **8** questions (**2** questions from each unit). The candidates are required to attempt **four** questions selecting at least **one** question from each unit. All questions carry equal marks.

57015-5150-(P-3)(Q-9)(13) (1)

[ Turn Over

**Section-A**

1. (i) Define a strategic business unit.
- (ii) Describe group think syndrome
- (iii) What is paternalistic leadership ?
- (iv) What is a grapevine ? Give examples
- (v) Explain need-based conflict.
- (vi) What is operant conditioning ?
- (vii) Discuss equity theory.
- (viii) Define charismatic power.

**Section-B**

**Unit-I**

2. Why is the study of organizational behaviour necessary for a management student ? Explain giving suitable examples.
3. Discuss the emerging trends and profiles of present day work force.

**Unit-II**

4. How would you distinguish between the process theories and content theories of motivation.
5. Write short notes on the following :

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- (a) Types of learning
- (b) Factors influencing the perceptual process

### **Unit-III**

- 6. Explain why people tend to form groups ? Is it not possible to survive without forming groups ?
- 7. Discuss the role of power and politics in organizational behaviour.

### **Unit-IV**

- 8. Discuss how an organization can create a team culture. What are the areas that an organization should change while endeavouring for a team culture ?
- 9. Write short notes on the following :
  - (a) Matrix organization
  - (b) Degree of decentralization.