

Roll No. : .....

Total No. of Questions : 9 ] [ Total No. of Pages : 3

**57701**

**B.B.A. (II) 1st Semester  
Examination, March-2021  
(New Scheme 2014-17)**

**FOUNDATION OF MANAGEMENT  
Paper-BBA-II-N101**

*Time : Three Hours ] [ Maximum Marks : 80*

*Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.*

**Note :-** Attempt five questions in all. Question No. 1 is compulsory. All questions carry equal marks.

1. Explain the following in brief :
  - (a) Three features of management
  - (b) Mental Revolution
  - (c) Flow planning is an intellectual process

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**RD-375** P.T.O.

- (d) Three kinds of managerial decisions
- (e) Span of management
- (f) Functional Foremanship
- (g) Feedback
- (h) Profit sharing 2×8=16

**Unit-I**

2. What is Management ? Explain its essential features. 4,12
3. Explain the contribution of F.W. Taylor in the Development of Scientific management approach. 16

**Unit-II**

4. Define the term Planning. Are there any limitations of planning ? If so, how can they be overcome ? 4,6,6
5. Explain the following in brief :
  - (a) Process of Decision making
  - (b) Importance of M.B.O. 8,8

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### Unit-III

6. What is Organising ? What are the requisites of an ideal and sound organising ? 4,12
7. What is line and staff organisation ? Explain its merits and demerits. 4,6,6

### Unit-IV

8. Define Motivation. Explain the Maslow's hierarchy of needs. 4,12
9. Explain the following (any two) :
- (a) Autocratic Leadership Style
  - (b) Need of Controlling
  - (c) Barriers in Communication 8,8

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